



MINISTRY OF HEALTH
National Company UNIFARM



UNIFARM

Granting Access. Building Trust.

National pharmaceutical distributor ensuring nationwide market access, GDP-compliant logistics and continuity of treatment for Romanian patients.



Ensuring continuity of treatment and safety of patients nationwide





MINISTRY OF HEALTH
National Company UNIFARM



WHY UNIFARM?

Strategic gateway to Romania's healthcare system



STRATEGIC NATIONAL PLATFORM

National healthcare access platform connecting manufacturers with critical healthcare channels.



STRATEGIC HEALTHCARE ROLE

Ensuring continuity of treatment and access to critical medicines.



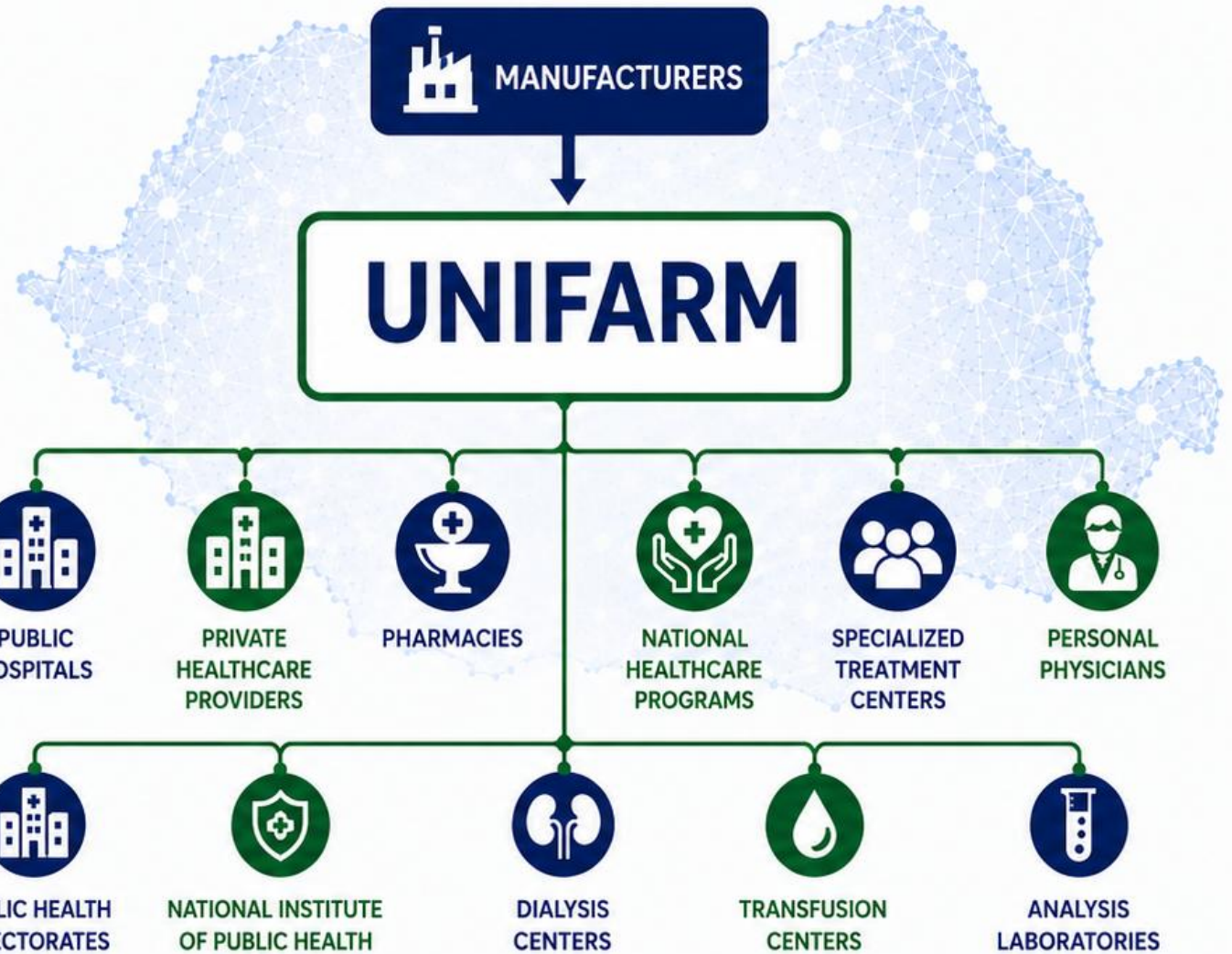
GDP-COMPLIANT SUPPLY CHAIN

Qualified warehousing, cold chain logistics and nationwide delivery.



TRUSTED PUBLIC PARTNER

State-owned company under the authority of the Ministry of Health.



More than distribution.

Strategic healthcare platform.



Bucharest, Romania



www.unifarm.gov.ro

● GDP-Compliant Distribution

● Nationwide Coverage

● Strategic Healthcare Partner



ACCESS TO THE ROMANIAN HEALTHCARE MARKET

Nationwide access across Romania's healthcare system, including strategic and specialized healthcare channels.



386

PUBLIC HEALTHCARE INSTITUTIONS



Over 1,600

PHARMACY CUSTOMERS

Multiple delivery locations nationwide



NATIONWIDE COVERAGE ROMANIA



147

PRIVATE HEALTHCARE FACILITIES

Clinics, Medical Centers, Dialysis Centers and Blood Transfusion Centers



Over 9,000

HEALTHCARE PROFESSIONALS

42

PUBLIC HEALTH DIRECTORATES



Over 600

ANALYSIS LABORATORIES



UNIFARM provides access to public healthcare institutions, strategic healthcare programs and specialized treatment channels that are often inaccessible through traditional pharmaceutical distribution networks.

MARKET ACCESS CHANNELS



Public Hospitals



Healthcare Institutes



Military Healthcare Units



Penitentiary Healthcare Units



Medical Centers



Pharmacies



National Healthcare Programs



Personal Physicians





SPECIALIZED HEALTHCARE EXPERTISE

Dedicated teams supporting market access, distribution and continuity of treatment.

COMMERCIAL & CUSTOMER RELATIONS
Customer Relations • Public Procurement
Market access, customer relationship management and public procurement expertise.

PROCUREMENT TEAM
Strategic sourcing and product availability.

QUALITY MANAGEMENT
GDP compliance, quality assurance and continuous improvement.

SPECIALIZED CALL CENTER FOR EMERGENCY CHANNEL
Dedicated support for emergency patient access requests and urgent treatment continuity.

SHORTAGE AND CRISIS DEPARTMENT
Management of medicine shortages, supply disruptions and continuity-of-treatment solutions.



Integrated healthcare expertise from procurement to patient delivery.

WAREHOUSING & PHARMACISTS
Dedicated pharmaceutical professionals
GDP-qualified warehousing, inventory management and nationwide distribution, with pharmacists in key operational roles.

LOGISTICS
Nationwide distribution operations, transport management and supply chain excellence.

MINISTRY OF HEALTH PROGRAMS
Support for national healthcare priorities and strategic healthcare initiatives.

REGULATORY AND PHARMACOVIGILANCE TEAM
Regulatory support, market access activities and pharmacovigilance coordination.

SPECIAL PROJECTS DEPARTMENT
Support for strategic healthcare initiatives and public health projects.

MEDICAL & PHARMACEUTICAL PROMOTION TEAM
Professional engagement and support for healthcare stakeholders and awareness programs.

Commercial Specialists |
 Procurement Specialists |
 Dedicated Pharmacists |
 GDP-Compliant Quality System |
 Nationwide Logistics Network



OPERATIONAL CAPACITY

Nationwide capabilities ensuring continuity of treatment



OPERATIONAL
PERFORMANCE

Over **40%**

average annual growth over the last 4 years



65,711
ORDER LINES
DELIVERED

Accurate.
Efficient.
On Time.



OVER
1,000,000 km
COVERED NATIONWIDE

Connecting healthcare
providers across
Romania every day.



Over
12,000
DELIVERY LOCATIONS

Extensive reach in
urban and rural
areas.



Over
1,000,000
PHARMACEUTICAL
UNITS

Already delivered
through the Emergency
Channel in 2026.



Over
19,000,000
PHARMACEUTICAL
UNITS

Delivered through
Special Needs
Authorizations since
2022.



SPECIALIZED
HEALTHCARE TEAMS

Supporting market access,
emergency access
programs, quality and
nationwide distribution.



OVER
120
PRODUCT
AUTHORIZATIONS

Authorizations
obtained in 2025.



Proven operational capacity supporting nationwide pharmaceutical distribution and continuity of treatment across Romania.



Nationwide distribution



Operational excellence



Reliable execution

DELIVERING HEALTHCARE SOLUTIONS

ALL ACROSS ROMANIA - ALWAYS, ALL THE TIME



GDP LOGISTICS INFRASTRUCTURE

GDP-compliant infrastructure supporting nationwide distribution



 **AMBIENT STORAGE**
15–25°C



 **COLD CHAIN STORAGE**
2–8°C



 **FROZEN STORAGE**
–25°C



GDP-certified warehousing and transport infrastructure supporting the secure storage and distribution of pharmaceutical products across Romania.

GDP INFRASTRUCTURE



Qualified Storage



Cold Chain



Emergency Response



Expansion Capacity



WAREHOUSING

Qualified GDP Facilities

- ✓ Ambient Storage (15–25°C)
- ✓ Cold Chain Storage (2–8°C)
- ✓ Frozen Storage (–25°C)
- ✓ Specialized Storage Areas
- ✓ Continuous Temperature Monitoring
- ✓ Qualified Storage Areas and Equipment



FLEET & TRANSPORT

GDP-Compliant Fleet

- ✓ 24/7 Emergency Program
- ✓ GDP-qualified vehicles
- ✓ Temperature-controlled transport
- ⚠ Radioactive Product Transport Capability
- ✓ Nationwide distribution coverage
- ✓ Real-time temperature monitoring



GDP-qualified vehicles supporting nationwide delivery



GDP COMPLIANT



TEMPERATURE CONTROLLED



SECURE & RELIABLE



RELIABLE TRANSPORT



NATIONWIDE COVERAGE



QUALITY, COMPLIANCE & AUTHORIZATIONS

Comprehensive regulatory framework supporting complex healthcare products.

Fully authorised and certified for pharmaceutical distribution, specialized healthcare products and national healthcare programs.



REGULATORY AUTHORIZATIONS

- ✓ GDP Certificate
- ✓ Wholesale Distribution Authorization
- ✓ Medical Devices Distribution Authorization
- ✓ Controlled Substances Authorization
- ✓ Radioactive Materials Transport Authorization
- ✓ Veterinary Distribution Authorization



MANAGEMENT SYSTEMS

- TÜV AUSTRIA** ISO 9001: Quality Management System
- TÜV AUSTRIA** ISO 37001: Anti-Bribery Management System



OUR PARTNERS BENEFIT FROM



Full regulatory compliance



Secure and traceable supply chain



Continuous quality assurance



Controlled and monitored distribution processes



Reliable access to the Romanian healthcare market



Government-owned strategic healthcare company



GDP CERTIFICATE
Certificate No. 166/2025/RO
Issued on 07.11.2025



WHOLESALE DISTRIBUTION AUTHORIZATION
No. 15310/07.11.2025



CONTROLLED SUBSTANCES AUTHORIZATION
No. 159/D/18/2025



MEDICAL DEVICES DISTRIBUTION AUTHORIZATION
No. 208 din 23.03.2018



VETERINARY DISTRIBUTION AUTHORIZATION (ANSVSA)
No. 6462 din 23.03.2023



RADIOACTIVE MATERIALS TRANSPORT AUTHORIZATION (CNCAN)
No. UNIFARM TRANSPORT_19/2022



ISO 9001 QUALITY MANAGEMENT SYSTEM
TÜV Austria
Certificate No. 20100233017291



ISO 37001 ANTI-BRIBERY MANAGEMENT SYSTEM
TÜV Austria
Certificate No. TAR 112 25 002



EXPERTISE IN CRITICAL AND VITAL HEALTHCARE PRODUCTS

We handle the medicines that really matter, when patients need them the most.



Proven expertise

in managing shortages, emergency procurement, special access mechanisms and continuity of treatment for **Romanian patients.**



Shortage medicines



Emergency healthcare programs



Support for national healthcare priorities



Special access mechanisms



Continuity of treatment

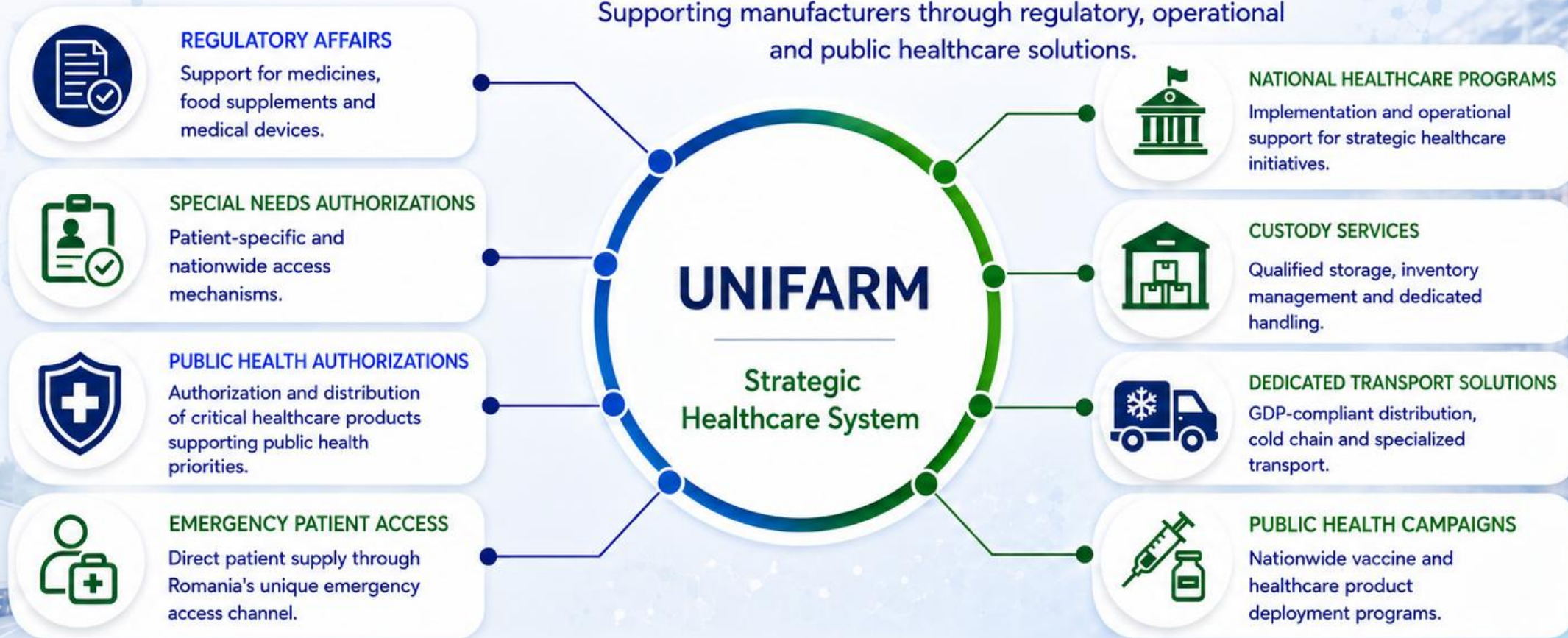




MORE THAN DISTRIBUTION

Healthcare Pharmaceutical System

Supporting manufacturers through regulatory, operational and public healthcare solutions.



More than distribution — a trusted partner for **regulatory access**, **emergency patient supply**, **healthcare programs** and **specialized pharmaceutical services**.





MINISTRY OF HEALTH
National Company UNIFARM



**Strategic Emergency
Healthcare Partner**

UNIQUE ACCESS CHANNELS FOR CRITICAL HEALTHCARE PRODUCTS

Providing access to medicines and healthcare products beyond conventional distribution channels.



24/7 EMERGENCY ACCESS CHANNEL

Continuous access to urgently needed medicines for patients and healthcare institutions.



SPECIAL NEEDS AUTHORIZATIONS

Import and supply of patient-specific medicines through dedicated access mechanisms.



PUBLIC HEALTH AUTHORIZATIONS

Distribution of critical healthcare products required for national public health priorities.



CONTROLLED & SPECIALIZED PRODUCTS

Authorized distribution of psychotropic substances, radiopharmaceuticals and other regulated products.



DIRECT-TO-PHARMACY DISTRIBUTION

Dedicated distribution models for sensitive, critical and shortage medicines when direct pharmacy supply is required.



SPECIALIZED REGULATORY TEAMS

Regulatory, pharmaceutical and market access experts supporting product availability and patient access.



NATIONWIDE COVERAGE

Qualified GDP distribution network ensuring access throughout Romania.



**Delivering critical healthcare products
through specialized national access channels.**

Ensuring patient access when conventional distribution is not enough.



Bucharest, Romania



www.unifarm.gov.ro



Emergency
Access Channel



National
Coverage



Specialized
Healthcare Solutions